



RFQ 2122-03

Business Leadership Coaching Services

The Early Learning Coalition of Orange County (ELCOC) seeks the assistance of a qualified consultant to assist with the provision of business leadership coaching to early childhood business mentors in support of their work with child care owners, directors, and family child care home providers in our community.

We assume the consultancy will occur between January 25, 2022 and June 30, 2022. Options to continue the consultancy to refine and expand the engagement may extend through June 30, 2023 based on ELCOC need and funding availability.

For more information on ELCOC go to <https://elcoforangecounty.org/>

The specific assistance desired is:

- Provide enhanced Business Leadership coaching to a maximum of 10 early childhood business mentors to support their work with early childhood program owners, directors, and family child care home providers. Early childhood business mentors will be working with a diverse group of no more than 12 participants each.
- Coaching support will assist early childhood business mentors with assistance with helping them maximize their mentees' ability to identify needs and adapt their business plans to ensure viability and business success. Utilize initial assessment such as the DISC assessment as a means of providing mentors increased understanding of their individual style and how it works with others.
- Recommendations and support to address issues that coaches experience in their work with mentees that prevent mentees from reaching maximum potential.
- Identifiable metrics to capture and report coaching services and common issues, concerns, successes, and relevant needs to further inform ELCOC early childhood business supports.

The ELCOC collaborates with and supports our diverse and culturally rich early childhood community serving Orange County's young children and their families. Applicants familiar with working with early childhood programs and our community's diverse business community are especially encouraged to apply.

Qualified applicants should submit credentials, a brief description of your approach to the above, and proposed bid not later than 12:00 noon January 21, 2021. Submissions should be sent to:

Cindy Jurie
Director of Research and Special Projects
CJurie@elcoc.org

Jamie Lopez
Procurement and Grants Manager
jlopez@elcoc.org

For more detailed information and additional resources please visit:
<https://elcoforangecounty.org/about/procurement/>

NO PHONE CALLS PLEASE.