DESCRIPTION OF INTENDED SINGLE SOURCE PURCHASE (PUR 7776)

AGENCY: Early Learning coalition of Orange County <u>TITLE</u>: ARPA Early Learning Software and Technology Short description of the commodity or service desired: Expansion of Current LENA Grow program for providers- including purchase of additional software and technology, training, and supports <u>CONTACT</u> Name: Amy Richter Address: 7700 Southland Blvd., Suite100, Orlando, FL 32809 Telephone: 321-468-3701 Email: arichter@elcoc.org Internal tracking number, if any:

Date posted:

Last day for receipt of information:

This description of commodities or contractual services intended for purchase from a single source is posted in accordance with Sections 120.57(3) and 287.057(3), Florida Statutes (F.S.), and will remain posted for a period of at least 15 business days.

<u>Commodity or Contractual Service Required</u> (commodity or United National Standard Products and Services Code (UNSPSC), manufacturer, model, and description, as appropriate): LENA Grow technology, training, and support for providers.

<u>Quantity or Term</u> (as appropriate):

<u>Requestor</u> (division, bureau, office, individual, as appropriate): Early Learning coalition of Orange County

Performance and/or Design Requirements (e.g. intended use, function or application, compatibility, requirements; reference to policy, rule, statute or other act of the Legislature, etc., as appropriate): The patented and proprietary LENA System comprises: the specially-designed recording device; acoustically-designed clothing to properly hold the recorder; LENA software that offloads, uploads, and/or processes the audio data; and LENA Online[™], the cloud-based data and reporting system. Intended Single Source:

LENA Foundation

Estimated Dollar Amount: \$150,000.00

<u>Justification for single source acquisition</u> (what is necessary and unique about the product, service or source; steps taken to confirm unavailability of competition, as appropriate):

See below.

As of this date, the LENA System[™] is the only validated tool for automatically measuring adult word counts, conversational turn counts (a proxy for serve and return interaction), child vocalization counts, and other metrics associated with the child's natural language environment. It is used in a wide variety of research studies around the world and has been integrated into programs focused on improving interactive talk between parents/caregivers/teachers and children. More information on the core technology is provided here: https://www.lena.org/technology/.

<u>Approved By</u> (names & titles, as appropriate, e.g., requestor, requestor management, information systems, budget, purchasing):

Dr. Scott Fritz, Chief Executive Officer Paul Spears, Chief FinancialOfficer

Prospective vendors are requested to provide information regarding their ability to supply the commodities or contractual services described. If it is determined in writing by the agency, after reviewing any information received from prospective vendors, that the commodities or contractual services are available only from a single source, the agency shall provide notice of its intended decision to enter a single-source purchase contract in the manner specified in Rule 60A-1.045, Florida Administrative Code, and section 120.57(3), F.S.